## ## OhioHealth Leadership Development **Initiative (LDI) Curriculum**

# **Myers Briggs Type** Indicator (MBTI) -Workshop

Myers Briggs Type Indicator (MBTI) – Workshop
In Moore SY, Cameron-Lewis RG, Ferris FD (eds). Leadership Development Initiative

Curriculum, 2014. © The Leadership Development Initiative. ISBN: 978-0-9884318-0-5

Originally Presented by Eileen Piersa & Shannon Moore

Permission to reproduce this Leadership Develop Initiative (LDI) Curriculum module is granted for non-commercial educational purposes only, provided that the above attribution statement, copyright and ISBN are displayed.

Commercial entities presenting not-for-profit educational programs based on the LDI Curriculum must not use the LDI materials with products, images or logos from the commercial entity.

Commercial entities presenting for-profit educational programs using any part of the LDI Curriculum, must only do so with written permission from Frank D. Ferris, Director, LDI, OhioHealth.

The Leadership Development Initiative gratefully acknowledges the support of:

- International Palliative Care Initiative, Open Society Foundations, New York, NY
- National Cancer Institute Center for Global Health, Bethesda, MD
- The Diana Princess of Wales Memorial Fund, London, United Kingdom
- National Hospice and Palliative Care Organization, Alexandria, VA
- Pettus Family Foundation

The content is solely the responsibility of the authors and editors, and does not necessarily represent the official views of any of the funders.

Acknowledgment and appreciation are extended to faculty and staff of the OhioHealth and the Institute for Palliative Medicine at San Diego Hospice (which housed the International Programs and the Leadership Development Initiative from 2009 to 2012). Special thanks to the Mentors, Consultants and the LDI Team who contributed so much to the LDI Curriculum.

#### **Contact the LDI Team**

E-mail: Frank.Ferris@OhioHealth.com

Frank D. Ferris, MD
The Leadership Development Initiative
Kobacker House
800 McConnell Dr
Columbus, OH, USA 43214-3463

Phone: +1 (614) 533-6299 Fax: +1 (614) 533-6200

#### **Overview**

The session continues the Myers Briggs Type Indicator system and its application to leadership. Leaders need to communicate effectively, build effective working relationships and make good decisions. They need to make full use of each person's ability (including their own), be open to change and help others change, and tolerate healthy disagreements to promote evolution. The best leaders understand their own preferences, and can skillfully adapt their style and preference. No matter your type, you can lead others successfully. Value difference and watch for your own bias even as you help others adapt to a changing context and reality.

A series of exercises to illustrate the preferences of Extroverts/Introverts, Sensors/Intuitives, Thinkers/Feelers, and Judgers/Perceivers are offered to the participants. These exercises lead to animated discussions of the differences, the interpretations of those on one side of the dichotomy toward the other, and the judgments and biases that come up are humorous and illuminating. With these series of exercises, it is easy for all to see how what feels like a personal affront is often simply preferences being played out, and sometimes mindlessness; ignorance about how an adaptive approach leads to harmonious and effective leadership and followership.

#### **Objectives**

After this presentation, participants will:

- 1. Describe 'typical' behaviors and communication styles seen in the MBTI types
- 2. Identify personal preferences in a positive way and appreciate the preferences of others that are different from their own
- 3. Adjust current behaviors based on understanding the impacts of strengths and 'blind-spots' in each preference style (with work mates, teams, and leaders-mentor-coach communications)

#### **Important Teaching Points**

- MBTI Type suggests what you prefer, not what you're good at
- Type is descriptive, not prescriptive
- Discuss your type with each other in planning, teamwork, and times of conflict
- Value all types and understand how other MBTI types 'work'
- 'Opposite' types are a valuable resource
- To build the strongest team, sample from all MBTI types, and use different strengths to make best decisions
- MBTI is only one framework for understanding people. There are other methods
- MBTI approach can be used to enhance relationships and understandings of patients and families

### **Resources / References**

1.	Dunning, Donna. (2003). Introduction to Type and Communication. Consulting. Mountain View, CA: Consulting Psychologists Press.